

# STATE & LOCAL TAX SERVICES

## SALES & USE TAX PRODUCT TAXABILITY MATRIX

Are you properly charging sales tax on all products and services in each jurisdiction? What about purchases? Do you have an internal accrual process?

Without proper internal controls, business operations may become disconnected with its finance and accounting, or its Enterprise Resource Planning (ERP) system may become outdated. Exposures such as these can lead to significant Sales and Use Tax (SUT) risk. A Product Taxability Matrix (matrix) will identify the products and services sold or purchased by your company and determine the taxability in each jurisdiction.

The matrix will consist of an analysis of your company's sales and purchases to determine taxability and will include the following:

1

Interviews and meetings with key professionals inside the organization.

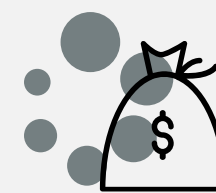


Documenting and analyzing the taxability of the goods and services by jurisdiction.

2

3

Provide recommendations for improvements to current processes as well as potential refund opportunities or liability mitigation.



Training opportunities for key company stakeholders.

4

### Why Product Taxability Matrix?

The benefit of a Product Taxability Matrix is a reduction in the overall financial risk and exposure relating to the cost of doing business within certain jurisdictions.

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